Aerotek

We are currently accepting applications for individuals interested in obtaining their 240 Health Insurance license. This will be a great opportunity to get your foot in the door with one of Florida's largest insurance companies.

BASE PAY PLUS MONTHLY BONUS

Below are the responsibilities:

* Job responsibilities:
* Sell health insurance to individual Under 65 & Medicare consumers in a call center environment:
* Support both inbound (90%) and outbound calls to Consumer prospects through market driven
* Analyze prospect needs and match to product solutions.
* Conduct plan comparison and analysis for existing members seeking new solutions
* Determine product eligibility based on age, county, health status and customer's expressed needs
* Facilitate application process; advise customers of eligibility and follow established procedures to adhere to department and federal guidelines.
* Present and explain recommended product solutions, including benefits, features, company services, operation processes; present alternatives as appropriate.

Candidates must be flexible to work between the hours of 8am to 8pm.

Behaviors we are seeking:
-Positive Attitude
-Flexibility
-Adaptability
-Aptitude for learning new things
-Results oriented
-Leadership (self-leadership)
-Team Player
-Professionalism
-Attendance

For more information, contact Chris McCauley at cmccaule@aerotek.com.